

**From:** [Thomas A. Lang, Esquire - Comcast](#)  
**To:** [Geist, Laura \(DHHS\)](#)  
**Cc:** [Clifford W. McKeown](#)  
**Subject:** Re: Real Alternatives Michigan Preg and Parenting Support Svcs Program Expenses for May 2017  
**Date:** Thursday, October 5, 2017 1:09:18 PM

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Yes, because under the contract we have a 10% Administrative Cost Ratio maximum. We need to be able to show that in the budget. Always works this way in every state.

On 10/5/17, 12:58 PM, "Geist, Laura (DHHS)" <GeistL1@michigan.gov> wrote:

>Tom,  
>  
>MDHHS makes no distinction between direct expenses. Whether those  
>expenses are administrative or service delivery, all direct expenses  
>should be included within the budget details.  
>  
>The form that MDHHS uses allows your agency to reflect all direct  
>expenses that are applicable to this grant program.  
>  
>I understand what you are saying about how you have done things in the  
>past. However, this is not something that we would normally include in a  
>grant. Can you help me understand why your agency feels it is important  
>to note which expenses are administrative in nature?  
>  
>Thank you,  
>Laura  
>  
>  
>Laura Geist  
>(517) 241-3932  
>GeistL1@michigan.gov  
>  
>-----Original Message-----  
>From: Thomas A. Lang, Esquire - Comcast  
>[<mailto:ra-operations@comcast.net>]  
>Sent: Thursday, October 5, 2017 12:37 PM  
>To: Geist, Laura (DHHS) <GeistL1@michigan.gov>  
>Cc: Clifford W. McKeown <ra-finance@comcast.net>  
>Subject: Re: Real Alternatives Michigan Preg and Parenting Support Svcs  
>Program Expenses for May 2017  
>Importance: High  
>  
>Laura -  
>  
>Kevin, Cliff and I met to discuss this problem. We had the identical  
>issue at the outset of the last contract. We worked this out then and it  
>was agreed that we could use the format that we recently also submitted  
>to you, for the following very important reason.  
>  
>If we use the form that you propose, there is no breakdown between Admin  
>and Services. If you just go through and try to figure which could be  
>Admin and which could be Services, we would be instantly breaching the  
>contract as the Admin Cost Ratio would look like it's 27.61%, even though

>that doesn't reflect reality!  
>  
>If the form you propose is the only one that can be used, we would need  
>to have the ability to have one set titled, "DIRECT EXPENSES - ADMIN" and  
>one set titled, "DIRECT EXPENSES - SERVICES". Is that possible?  
>  
>Thank you!  
>Tom  
>  
>On 10/4/17, 5:20 PM, "Geist, Laura (DHHS)" <GeistL1@michigan.gov> wrote:  
>  
>>Hi Tom and Cliff,  
>>  
>>There are items in your proposed budget that do not belong in the  
>>Contractual category. Contractual is intended for agencies and  
>>individuals that work on the programmatic scope of the project. The  
>>legal consultant, database consultant, accounting, and equipment costs  
>>all belong in the Other Expenses category.  
>>  
>>I have updated the budget in EGrAMS. Please review and let me know if  
>>you have any issues.  
>>  
>>Thank you,  
>>Laura  
>>  
>>  
>>Laura Geist  
>>(517) 241-3932  
>>GeistL1@michigan.gov  
>>  
>>-----Original Message-----  
>>From: Thomas A. Lang, Esquire - Comcast  
>>[mailto:[ra-operations@comcast.net](mailto:ra-operations@comcast.net)]  
>>Sent: Tuesday, October 3, 2017 3:18 PM  
>>To: Geist, Laura (DHHS) <GeistL1@michigan.gov>  
>>Cc: Cliff <ra-finance@comcast.net>  
>>Subject: Re: Real Alternatives Michigan Preg and Parenting Support Svcs  
>>Program Expenses for May 2017  
>>  
>>Laura -  
>>  
>>Cliff completed the budget and I am attaching it here for your review.  
>>I am forwarding it since Cliff's email's are apparently being blocked  
>>or redirected to a spam folder for some reason.  
>>  
>>If you have any questions on the budget, please contact Cliff directly  
>>at:  
>>(717) 541-7833.  
>>  
>>Thank you!  
>>Tom  
>>  
>>On 10/2/17, 8:49 AM, "Geist, Laura (DHHS)" <GeistL1@michigan.gov> wrote:  
>>  
>>>Hi Cliff,  
>>>  
>>>The attached Excel document should assist you in completing the

>>>detailed budget.

>>>

>>>Thank you,

>>>Laura

>>>

>>>

>>>Laura Geist

>>>(517) 241-3932

>>>GeistL1@michigan.gov

>>>

>>>-----Original Message-----

>>>From: Thomas Lang [<mailto:ra-operations@comcast.net>]

>>>Sent: Friday, September 29, 2017 5:25 PM

>>>To: Cliff <ra-finance@comcast.net>

>>>Cc: Geist, Laura (DHHS) <GeistL1@michigan.gov>

>>>Subject: Re: Real Alternatives Michigan Preg and Parenting Support

>>>Svcs Program Expenses for May 2017

>>>

>>>Here's what it said, <sup>3</sup>Ms. Geist,

>>>Would you be able to send us a template that we can fill in ourselves

>>>of the form you sent us earlier today, the form <sup>3</sup>Budget Detail for

>>>Pregnancy and Parenting Support Services Program 2018<sup>2</sup>?

>>>Thanks.

>>>Cliff<sup>2</sup>

>>>

>>>Tom

>>>

>>>

>>>

>>>Sent from my iPhone

>>>

>>>> On Sep 29, 2017, at 2:48 PM, Cliff <ra-finance@comcast.net> wrote:

>>>>

>>>> Ms. Geist,

>>>> Would you be able to send us a template that we can fill in

>>>>ourselves of the form you sent us earlier today, the form <sup>3</sup>Budget

>>>>Detail for Pregnancy and Parenting Support Services Program 2018<sup>2</sup>?

>>>> Thanks.

>>>> Cliff

>>>>

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